

# Chapter 6

## Treatment Effects: Outline

Robert Lieli

### 6.1 Introduction

The ‘old school’ conceptual framework intended for causal inference in econometrics: structural equation modeling. The ‘new school’ framework: treatment effects.

### 6.2 The structural equation paradigm (1940s-1980s)

#### 6.2.1 Origins and achievements

- Haavelmo (1943, 1944) as the conceptual architect of probabilistic modeling in economics. Koopmans (1949, 1950) and the formalization of identification theory. Identification as a technical matrix-invertibility problem (rank and order conditions): switching between the reduced form and the structural form
- Emphasis on systems of equations, linearity, and constant parameters. Estimation and testing methods tailored to linear simultaneous equations.
- Practical applications to macroeconomic forecasting and policy analysis.

#### 6.2.2 Why it did not age well

- It served applied microeconomics poorly: heterogeneity, selection, nonlinearity are not easy to incorporate. Lack of transparency about the meaning of identifying assumptions.

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Robert Lieli  Central European University, Vienna, Austria e-mail: LieliR@ceu.edu

- It served applied macroeconomics poorly. Lucas (1976): the invariance problem and lack of structural stability. Sims (1980, 1982): advocacy of VARs and skepticism about exclusion restrictions.

Macro turned toward (structural) VARs, DSGE models. Micro turned toward the statistical literature on causal inference.

### **6.3 The statistical roots of the potential outcomes framework (1920s–1980s)**

#### **6.3.1 Early statistical foundations**

- Neyman (1923) on repeated-sampling inference and the notion of potential outcomes in randomized experiments.
- Rubin (1974): formal articulation of the Rubin Causal Model (RCM) — counterfactuals, stable unit treatment value assumption (SUTVA), and assignment mechanisms
- Rosenbaum and Rubin (1983): unconfoundedness and propensity score methods
- The language of ‘treatment effects’ rooted in clinical trials and biostats(?)
- Remained a niche area within statistics for a long time. Statistics’ focus on prediction, estimation, and experimental design
- Limited interaction between econometricians and statisticians until the 1990s

#### **6.3.2 Why it aged well**

- Clear conceptual framework that transcends field boundaries
- Makes assumptions very explicit and clear
- Separates conceptual assumptions from functional form assumptions
- Clearly connects individual and aggregate effects

### **6.4 The migration of potential outcomes and treatment effects into econometrics (1990s–2000s)**

#### **6.4.1 Developments in theoretical econometrics**

- Imbens and Angrist (1994), Angrist, Imbens, and Rubin (1996): reformulation of the traditional IV estimator in the potential outcome framework. The Local Average Treatment Effects (LATE).

- Heckman's parallel contributions: selection models, missing data, and structural interpretations of treatment effects.
- Clarifying concepts: ATE, ATT, LATE, MTE, etc.

#### **6.4.2 Developments in applied econometrics: the 'credibility revolution'**

- Angrist and Krueger (1991), Card (1990), etc.
- Emphasis on transparent designs and identification: differences-in-differences, regression discontinuity, instrumental variables, and natural experiments
- Replacement of technical identification arguments with design-based identification arguments. The potential outcome framework is very well suited to formalizing these arguments

### **6.5 Taking stock: why potential outcomes dominate causal inference today**

#### **6.5.1 Framework advantages**

- Reduced reliance on functional-form assumptions
- Transparency of identifying assumptions; focusing on what matters. (What must be true for the estimator to mean what we claim.)
- Focus on single equations and policy-relevant parameters
- Natural accommodation of treatment effect heterogeneity
- Compatibility with machine learning through the decomposition of causal identification into prediction and identification steps

#### **6.5.2 Disadvantages and critiques**

- Critique from structural econometricians: lack of focus on economic mechanisms and behavioral grounding
- External validity and transportability concerns
- Design-based inference may not address equilibrium phenomena or counterfactual policy simulations
- 'Reduced-form hegemony' and concerns that treatment-effects methods encourage atheoretical empiricism

## 6.6 New directions in treatment effects

### 6.6.1 Heterogeneous treatment effects in modern econometrics

- Nonparametric and semiparametric identification of heterogeneous effects.
- Machine learning estimators: causal forests, orthogonal moments, and double/debiased ML.

### 6.6.2 Panel data and event-study methods

- Goodman-Bacon (2021) on staggered adoption
- Sun and Abraham (2020), Callaway and Sant'Anna (2020): modern difference-in-differences identification
- Interpretation of the two way fixed effects model with individual heterogeneity and staggered adoption

### 6.6.3 Policy-Focused Innovations

- Synthetic controls (Abadie et al.)
- Transporting and extrapolating treatment effects across settings (external validity research).

### 6.6.4 Multiple treatments and interactions

- Violations of SUTVA

## 6.7 The place for structural econometrics today

- Counterfactual policy evaluation
- Markets, equilibrium, dynamics, expectations, and welfare analysis.
- The growing field of structural microeconomics (industrial organization, labor, development)
- Macro has its own development path

## 6.8 Conclusion

- How treatment effects reshaped empirical practice
- Enduring tensions: identification versus explanation, design versus model, internal versus external validity
- Reflection on how econometrics continues to evolve in response to theoretical, computational, and empirical challenges
- Treatment effects as a bridge between different intellectual traditions rather than a replacement

## References